

Planned Conference TOPICS
(topics are subject to change)

Topic	Description
Implementation-General Principles	Leadership involvement is critical to successful implementation. Presenters will share a presentation that overviews key areas of implementation as well as share their experience on major aspects of implementation.
Data Transformation	Presenter will explore five functions of information within an organization and methods for presenting data to enhance it's informational value. 2006 NAATP Survey Data will be used for most of the examples and real world applications will be presented.
Implementation-Finite Tasks	Various Sequest staff will provide some tips, problems and suggestions found when implementaing TIER as well as look to facilitate discussions of what works and does not work related to project planning, monitoring, etc.
Speak to Sequest QA	Session will target questions and answers to client partner issues/feedback. The session will be staffed by Sequest, but in no way limited to our answers-in fact our client base is often the source of solutions to issues we face.
Quality Management	One of Sequest's differentiators in the market is our founder Len Brink's expertise in Quality Managemnt. Len will share aspects of QM that have helped many organizations improve quality, performance and other key areas of operation.
HL7 Interfaces	The federal iniatives for interoperability and standardization will make HL7 a major term in all Sequest client facilities. Presenter will discuss Sequest's HL7 work and its impact on client exchange of data.
Basic Design Review/Discussion/QA	Sequest will manage this workshop as a review of key design elements. It would not be considered a training, but a review of TIER key design features.
Advanced Design Review/Discussion/QA	Presenters will facilitate this workshop as a review of key design elements. It would not be considered a training, but a review of TIER key design features. Subjects will not be intended for those with no previous training or understanding of design objects.
New developments in Billing	Presenters have developed and continue to enhance the billing module. Join them as they share some of their latest releases and visions of the future.
Billing Training/Review	Sequest billing specialists will review billing features, functions and discuss various topics as well as answer questions.
Doc Watch/Tmail	The powerful Tmail will be the subject and all are expected to take note of how and where you are pointed to develop additional alerts, messages and usages for this engine.
Bed Scheduler Prototype Review	Last year many requested it, but few over the past year contributed when asked. Presenters will review the prototype of the TIER Bed Scheduler and look for additional ideas, needs and requests.
EDI	Sequest EDI implementation staff will provide you with valuable insight on what processes and work effort are associated with implementing EDI files such as 837and 835 in your organization. They will also provide information regarding managing changes in EDI data requirements such as the introduction of the National Provider Identification Number.

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TIER Security	Many client partners set up TIER security and move on to other projects. When new staff come around they call Technical Support for on the phone training. Presenter will offer this refresher to aid you as well provide answers to other support questions.
Improving Partner Support	A discussion of the Sequest Technologies partner support functions, a review of statistics and satisfaction results as well as some tips on how to get the most out of the process. It's all about communication.
Scheduling Tools	Presenter will review scheduler, front desk and other scheduling tools within TIER Workflow System.
Client Presentation/Network/Server Tuning Tips	Sequest staff will be joined by a current client to review ideas, tips and tasks related to monthly maintenance and routines for server tuning.
Sequest Web Resources	The release of sequestuser.net was/is only the beginning of where we wish to go with a User Forum. What would be helpful to you and what resources would you like Sequest to provide? Sequest staff will be reviewing and discussing what's next as well as expecting some suggestions and support from the group.
Discussion Group-Addiction Users Focus	What could Sequest and its CD User group accomplish together that we can not alone? Many ideas have been discussed; data comparisons, shared development, outcome reporting, national databse-what can and can not be achieved will be the primary focus as well as suggestions for the future.
Client Presentation/How to Train Users	The importance of good training when implementing TIER is critical to your projects success. Client will discuss strategies for training and ideas for overcoming obstacles, resistance, and dealing with difficult users.
Client Presentation/Project Management	Client recently took on the role of Project Manager and has really showed Sequet some interesting and creative ways for clients to manage their installs and colleagues. Please come and listen to the "road map" and discuss ideas from your own experiences.
Client Presentation/Custom Design-Off	Design-a-thon. Join us for some fun, excitement and challenges in the 1st ever Beat the Clock Design Session. Participants will challenge one another as well as the clock to deliver quality and creative form designs in order to win Grand Prizes. Clients interested in participating should contact Sequest to sign up!
Client Presentation/Train Early, Train Often	Training is more than just teaching staff the new Computer system in the traditional classroom. Indoctrination begins early with Newsletters, screen prints, updates on progress toward implementation, tangible support and sponsorship by your executive team. Gain credibility by using your Clinical staff as Trainers - keep I.S. and Admin. staff in a support role.
Client Presentation/SQL Reporting Services	Cleint will demonstrate their shift from Crystal Reports to SQL Reporting Services.
Client Presentation Overview	Client has designed and implemented some custom designs that made life/documentation a bit easier for staff. They will share some of their experiences with their TIER designed Treatment Plan and multi-program progress note. Group discussion will focus on clients' custom TIER designs and how TIER organizations utilize TIER Designer.

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Client Presentation/Crystal Reports	Client partnered with Sequest to provide pre/post conference trainings related to Crystal Reports. This session will allow them to showcase how Crystal has assisted them to develop informational reports.